#### AIRE 2018 21 August 2018

## Crowdsourcing Software Development: Silver Bullet or Lead Balloon

Prof Brian Fitzgerald Lero









# Introducing CSD

# **C** No matter who you are, most of the smartest people work for someone else. —Bill Joy



## Crowdsourcing: Leveraging Wisdom of the Crowd

Longitude Problem (1714)

- Vox Populi (Galton 1907)
- Amazon Mechanical Turk



InnoCentive



## Positioning Crowdsourcing vs. Outsourcing vs. Opensourcing\*

Dimension	Outsourcing	Opensourcing	<u>Crowdsourcing</u>
Locus of Control			
Nature of Workforce			
Crowd Motivation			
Company Motivation			



\* Agerfalk P, Fitzgerald B, Stol K (2015) *Software Outsourcing in the Age of Open: Leveraging the Unknown Workforce*. Springer

#### Expected Benefits from Crowdsourcing

#### **Cost Reduction**

- Lower labour costs in different regions
- Eliminates recruiting overhead

#### Faster Time-to-Market

- 'Follow-the-sun' 24/7
- Parallel decomposition of tasks

#### High Quality

- Self-selecting experts with broad and deep knowledge
- Linus' Law: Given enough eyeballs, every bug is shallow

#### **Creativity and Open Innovation**

Go beyond internal fixed mindset











\* Stol KJ & Fitzgerald B (2014) Two's Company, Three's a Crowd: A Case Study of Crowdsourcing Software Development, *Proceedings of 36th International Conference on Software Engineering* (ICSE Technical Track), Hyderabad, May 2014

## Case: "Tech Platform Inc. (TPI)"

TPI: global player in cloud solutions 400 sales offices in 75 countries 50K employees

#### Crowdsourced project: "Titan"

Task: Porting a migration utility used by field engineers from a stand-alone tool to a web application (128 panels)

## Testing the Wisdom of this Crowd

#### Please estimate for the 128 panels:

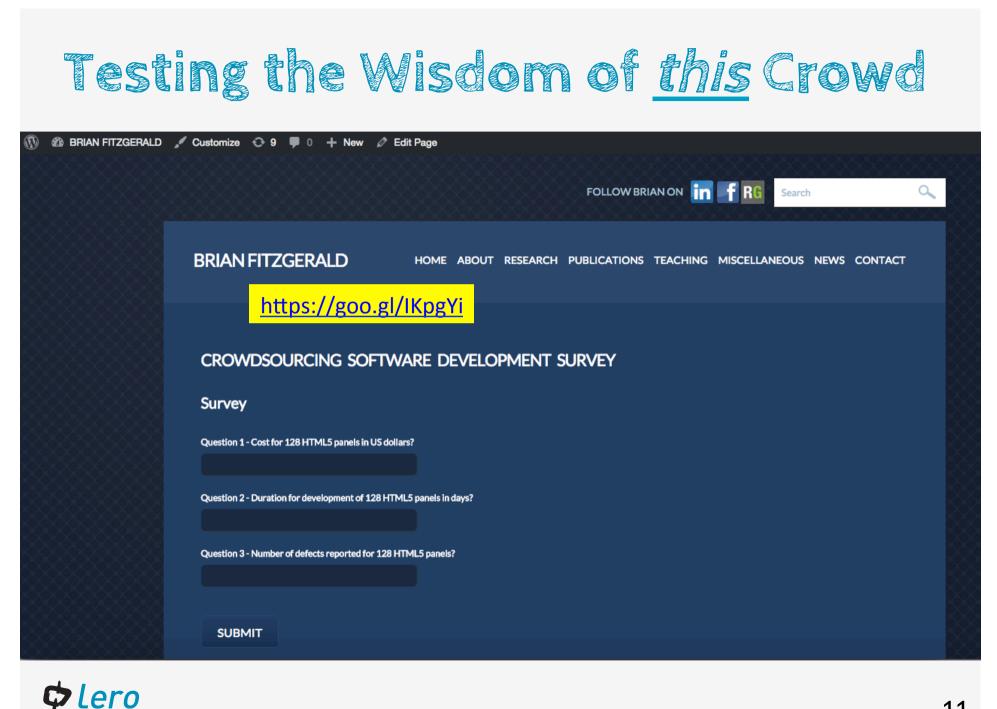
- 1. Cost in \$
- 2. Time to develop in days
- 3. Quality in # bugs

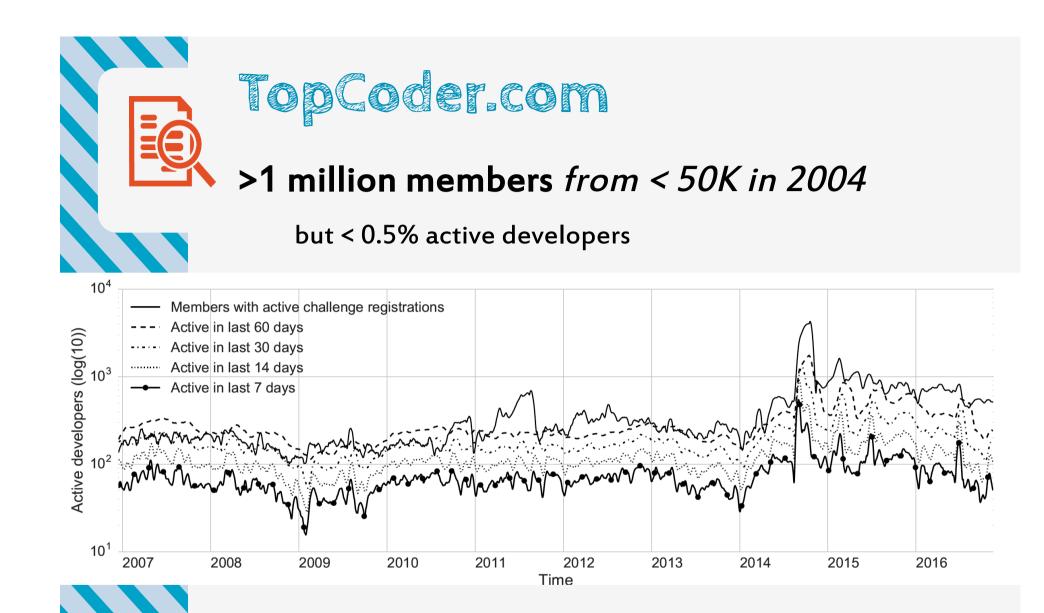
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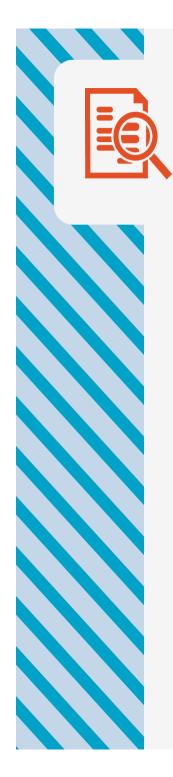
OR

http://www.brian-fitzgerald.com/survey-form/





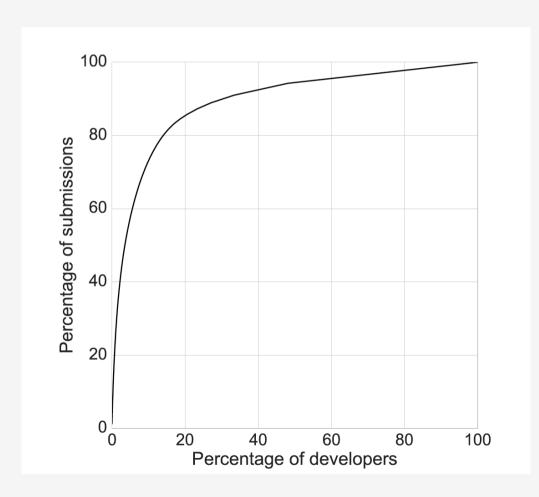




## TopCoder.com

#### >1 million members from < 50K in 2004

but < 0.5% active developers





## TopCoder.com

#### TopCoder Roles

Platform Specialist, Co-Pilot, Crowd Contestants

#### TopCoder mantra

TopCoder does heavy lifting/process management Customer is *"conductor of world-wide talent pool"* 

*"Software development cost reduction of 62%"* (TopCoder, *Tech Crunch 2013*)



## TopCoder Contest Interface

#### Contest Name

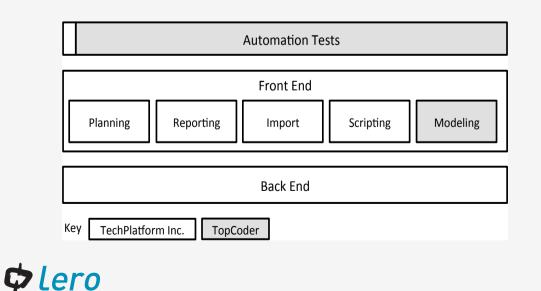
ompetitions Overview Copilot Opportunities	UI PROTOTYPE EMP Panels Phase	: 3B UI Prototyp	)e		1 REGISTER 2 SUBMIT
Il Development Ul Prototype Overview • Track Information	1st Place <b>\$1,000</b>	2nd Place <b>\$500</b>	Reliability Bonus <b>\$200</b>	DR Points 450	Contest Timelines Posted On: 06/19/2013 12:19 PM E Register By: 06/22/2013 12:19 PM E
A and Maintenance	and the look is dashboard	oriented, for business pur	and feel of a web application which poses. We are trying to provide a sim d to particular flows through the app	ple interface to a	Submit By: 06/25/2013 12:24 PM E Final Submission: 06/30/2013 06:51 AM E Review Style Final Review: Community Review Board Approval: User Sign-Off 2
ligh School he Digital Run lubmit & Review ppCoder Networks	EMP is a migration planni storage arrays. It's curren	tly implemented as a stand-	e to them. o streamline the planning process for -alone single user desktop installed v g goal of this project is to replace the	Windows application, ut	Contest Links

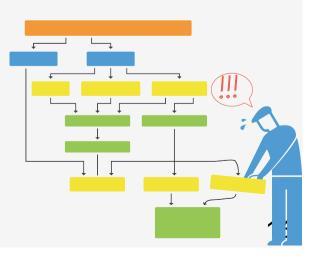
description

## ordination: Task Decomposition

#### What software parts to crowdsource?

- Least domain knowledge required
- Self-contained
- Scarce internal resources





## Coordination: Communication

#### Multiple interaction layers



#### TopCoder waterfall process $\rightarrow$ TPI agile process

Challenge to integrate TC deliverables into Sprints



## Coordination: Communication

Ph	ase	Panels
1	Dashboards	40
2	Flagship product I	18
3	Flagship product II	33
4	Network devices	14
5	Legacy and third-party	23
		128

66 It feels like we've produced a million specification documents, but obviously we haven't. The way we do specifications for TopCoder is entirely different to how we do them internally. -TPI Architect

## Coordination: Lack of Response/ Potential IP Loss

#### **Contest failure** due to lack of submissions

	1		1			
7		8		9		

ast 9 weeks).

53 contests but just 84 submissions

Туре	Registrants	Submissions	%Sub/Reg
Copilot	13	6	46%
Studio	34	7	21%
Architecture	90	12	13%
Assembly	476	36	8%
Test Suite	8	1	13%
UI Prototype	99	22	22%
Total	720	84	12%

Two's company, 1.6 is a crowd...

IP Loss: Unknown workforce - 720 registrants saw specifications \$\mathcal{P} Lero
\$

## Quality Assurance

- TC Waterfall approach pushes error identification later in life-cycle
- "Fleeting relationship"
  - Lack of developer continuity across contests recurrence of same bugs
  - No domain knowledge built up by developers



## Planning & Scheduling

#### TopCoder warranty periods unsuitable

#### 5 days to accept/reject deliverable

But cannot accept/reject part of deliverable Tendency to accept to not deter contestants

#### Additional 30-day warranty period

But fast changing code base – not useful to integrate new fixes after 30 days













# <sup>,000</sup> **1** st **Prize** - *Suggested by Co-Pilot* - *Varied from \$600 to \$2,400*









2<sup>nd</sup> Prize 50% of first prize:







<u>Total Cost</u> 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.Bo. \$200

\$1.700

# Reliability Bonus

# Up to 20% of first prize:







<u>Total Cost</u> 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.Bo. \$200 DR \$450

\$2,150

**Digital Run** 45% of first prize 1 Point = \$1.00



\$450

<u>Total Cost</u> 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.Bo. \$200 DR \$450 Spec.R \$50

\$2,200



Spec. Review



<u>Total Cost</u> 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.Bo. \$200 DR \$450 Spec.R \$50 Rev.B. \$800

\$3,000

# Review Board





Co-Pilot Fees:

\$600

<u>Total Cost</u> 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.Bo. \$200 DR \$450 Spec.R \$50 Rel.B. \$800 CP \$600

\$3,600





Total Cost 1<sup>st</sup> \$1.000 2<sup>nd</sup> \$500 R.bo. \$200 DR \$450 Spec.R \$50 CP\$600

Subtotal \$3,600 TC multiplier x 2

Price of 1 contest: \$7,200

TopCoder Commission Rel.B. \$800 = tota of above





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**Total Cost** 1<sup>st</sup> \$1,000 2<sup>nd</sup> \$500 R.bo. \$200 DR \$450 Spec.R \$50 Rev.B. \$800 CP \$600

Subtotal **\$3,600** TC multiplier **x 2** 

Price of 1 contest: \$7,200

# **Platform "Cockpit" Fees** for TPI: \$30,000 per month\*

\* Varies per customer – as low as \$3,000 per 'cockpit seat'



## Cost, Time & Quality for 128 Panels

### Cost: \$650,000

Plus extra internal overhead in preparing specs and coordination effort

Time: 215 calendar days

(695 contest days)

Quality: 506 bug issues



# Wisdom of this Crowd Results

#### **Results**

http://www.brian-fitzgerald.com/survey-form-results/



## Wisdom of Previous Crowds

Prior 'Academic' Crowd			
Cost (US\$)	\$211,000		
Time	145 days		
Quality (# bugs)	96		

Prior 'Practitioner' Crowd		
Cost (US\$)	\$378,000	
Time	174 days	
Quality (# bugs)	158	









\* Stol, K, Caglayan, B and Fitzgerald, B (2018) Competition-Based Crowdsourcing Software Development: A Multi-Method Study from a Customer Perspective, *IEEE Transactions on Software Engineering*, DOI: 10.1109/TSE.2017.2774297 *OPEN ACCESS!* 



## Data Source for Model Construction

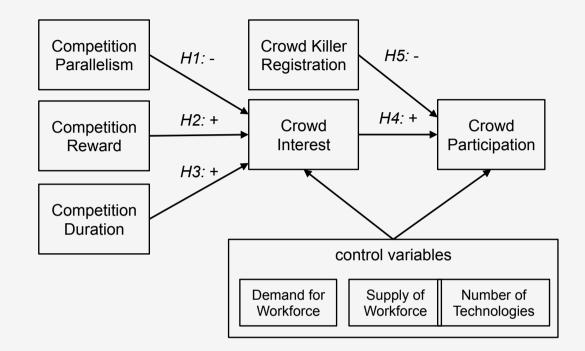
- Case study
- Crowdsourcing literature
- Topcoder platform API



#### Model Variables

<b>Construct variables</b> Competition Parallelism	<b>Description</b> The number of competitions that are run simultaneously within the same project.
Competition Reward	First Prize money offered for a competition.
Competition Duration	Number of days between the registration deadline and the submission deadline (included).
Crowd Killer Registrations	Developers whose average win count is $3 \times \sigma$ greater than the average.
Crowd Interest	Number of registrations for a competition.
Crowd Participation	Number of submissions. Only registered members are able to submit
<b>Control variables</b> Demand for Workforce	<b>Description</b> At a given time, the number of competitions that are running at the time of a competition being advertised.
Supply of Workforce	The number of platform members at the time of a competition's advertisement.
Number of Technologies	The number of technologies that are specified for a competition.

## Theoretical Model



H1	Running competitions in parallel is negatively associated with crowd interest
H2	Competition reward is positively associated with increased crowd interest
H3	Competition duration is positively associated with crowd interest
H4	Interest from the crowd is positively associated with participation
H5	'Crowd killer' registration is negatively associated with participation

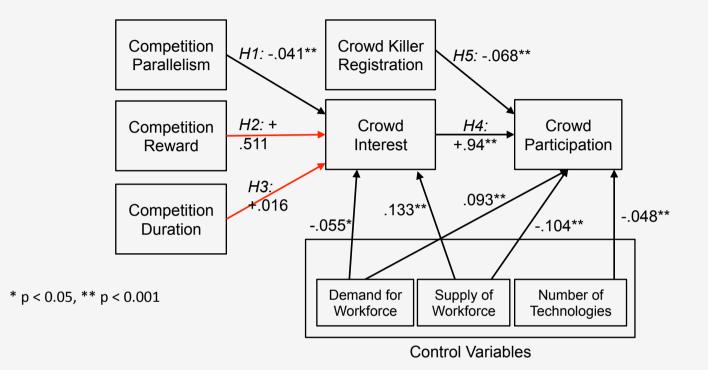
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### Data Source for Model Testing

- 13,602 (completed) competitions on the Topcoder platform (2007-2016)
- 20,747 Topcoder crowd members involved



## Evaluating Model Fit (SEM)



#### **Model Fit Indexes**

X <sup>2</sup> Yuan-Bentler corrected	7.688 ( <i>p</i> = .104)
RMSEA	0.067
Comparative Fit Index (CFI)	0.993







## Conclusions

- Costly++
- Quality issues

Waterfall competitions – late detection of errors

No accretion of domain knowledge - fleeting relationship

Crowd may be very small

Running too many contests in parallel reduces crowd size

Increasing price or duration makes no difference

Beware of Crowdkillers

 Crowdsourcing platforms lack *transparency* and *recombination* (Secret Sauce in Open Source)





## Thank You



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